

## Smart Indoor Vending Machine

Made in EU Operator-optimized





60% higher sales

MADE IN EUROPE

30% fewer technical interventions

100% remote management of planogram and prices

additional revenue from advertising

# Compact and customizable

Proudly designed in-house and manufactured in the EU, SVM is the vending machine of the digital age. Envisioning it as a node in our Internet of Retail, we've carefully thought out every inch of it with the needs of the modern consumer, operator, retailer and brand in mind.

Its elegant, sleek look – adding a touch of refinement to any indoor space – hints at the efficiency of its performance. Energy-saving and revenue-increasing, this device employs the best of AI, IoT and cloud technology to provide you with sales opportunities and ease of management never before seen in the automated retail industry.

#### What's new?

- Made in EU
- 2-year warranty\*
- State-of-the-art design
- Narrower chassis with unchanged capacity
- Maintenance accessibility

#### **Engaging, frictionless shopping**

Engage consumers with the freshest scrollable UIs, display product information and offer them the modern retail experience they've come to expect.

#### Increased sales

Do away with the sales limitations of traditional machines. Increase sales thanks to a multi-product basket and numerous upselling features: combo deals, promotions, animations\*\*, enhanced imagery, AI product recommendations, gamification, cross-selling and sampling.

#### **Reduced costs**

Remotely control inventory, pricing, ads, promotions and machine health\*\*\*.

Command individual machines or send bulk actions.

\*\*\*Our clients report a 30% reduction in technical interventions.

#### Accessible to wheelchair users

The solution is designed so that all selections can be made from the bottom of the screen.

#### Earth-friendly

In addition to using the environmentally safe R290 refrigerant, Invenda machines feature an energy-saving mode of operation.

<sup>\*1-</sup>year warranty for the cooling system.

<sup>\*\*</sup>Animation of product images has been proven in market tests with multiple customers to at least double sales of those products.

## Invenda Platform

The Internet of Retail.

Powered by a proprietary operating system and based on IoT, AI and cloud technology, our Internet of Retail platform connects all self-service points of sale, creating an unmatched consumer experience and skyrocketing revenue.



One dashboard.

**Everything connected.** 

All the benefits you want. And then some.

# How does Invenda Platform streamline your operations?

- Instead of juggling multiple pieces of software or wasting resources on manual configurations and checks, use one digital dashboard. Full remote control at your fingertips.
- Manage planogram and pricing remotely, in real time. No more expired products or missed sales opportunities.
- Monitor device health and diagnose 90% of issues remotely, reducing technical interventions by 30%.

- Easily manage advertising and promotions remotely and watch your sales rise. In real time.
- Use advanced transactional data and consumer behavior benchmarks compiled in comprehensive reports to give an additional boost to your sales.
- Seamlessly integrate your existing systems via the Invenda Cloud API.
   Nothing you've invested in goes to waste.

## Invenda OS

The brain behind the machine, Invenda OS is a modern operating system for the Internet of Retail (IoR). Thanks to Invenda OS, you get smart, IoT-connected devices that can be centrally managed, maintained and upgraded in a modular way.

## Invenda Cloud

Invenda Cloud is the central management system for all automated retail devices, including intelligent vending machines, smart fridges and micromarket kiosks. In addition to providing remote management, configuration and monitoring of your devices, Invenda Cloud continuously collects data and allows you to generate diverse reporting.

Technology partners:





### Report examples:

- Revenue
- Top-earning machines
- Top-selling products
- Combo-products sold
- Demographics

- Daily sales statistics
- Transactions reports
- Operational data reports
- Global events log

## Data

No more shooting in the dark. Let our data analytics guide your business decisions, so you never have to guess again.

#### Vending

- Products sold
- Sales reports
- Abandoned sales
- Delivery success/failure
- Payment by type
- Operator screens
- Refunds and returns
- DEX support
- Product lifecycle

#### **Environmental**

- Motors and spirals
- Temperature control
- Door open/closed
- Energy usage
- Internal sensors
- Service/maintenance mode timers
- Idle time vs. Interactive
- Drop sensor

#### **User interactions**

- Product demographics
- Session time
- Taps and interactions
- Heat maps
- Payment usage
- Conversion sales
- Product funnels
- Basket status
- Invenda eWallet usage

#### **Operations**

- Refill status
- Refilling time
- Product performance
- Payment availability
- Network status and speed
- Ul/screen performance
- Detailed events log

#### **Audience/Location**

- Measuring foot traffic
- Gender/age/etc.
- Peak sale times

- Marketing profile data
- Location stats
- Advertising stats
- Interaction

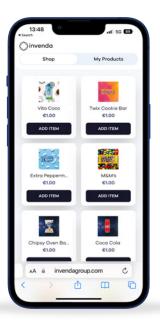
Data and events recorded

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## **Invenda Wallet**

As easy as scanning a QR code.

For a consumer, there's no greater comfort than **shopping pressure-free**. Invenda Wallet allows consumers to **browse**, **select and pay** for products leisurely and privately. They shop straight from the palms of their hands, using their own device – their smartphone.



#### What do you get?

- A reliable alternative to physical payment terminals
- Consumer engagement through gamification, interactive marketing, gifting, scratch-and-win receipts, product sampling and cross-selling
- Tailor-made marketing campaigns
- Age verification
- Integration with third-party payment providers
- Various payment methods (credit card, Apple Pay, Google Pay)
- Receipt digitalization

#### What do consumers get?

- A download-free web app
- A touchless, seamless shopping experience
- A fun and engaging payment process
- Quicker checkouts
- Remote account access
- Loyalty programs



## Advertising

A completely new revenue stream.

With our smart vending machine, you get two devices in one – an unattended retail device and a digital signage display. This mighty mix of POS (point of sale) and DOOH (Digital out-of-home) brings you two separate revenue streams, one from selling the products in the machine and the other from selling screen space to advertisers.





Full-screen ads

Top banner ads

- Drive brand awareness
- · Encourage sales
- Get passive income from third-party advertising
- · Communicate company announcements

### You can display advertisements:

## For products sold in the machine

- Manage ads directly via Invenda
- Media Library
- Bundle promo ads with prominent product display and animations on the planogram

## For products not sold in the machine

- Sourced from programmatic platforms and partner media brokers
- Leverage Invenda AI and data to enable targeted marketing

## Programmatic advertising

We've integrated our 49-inch vending machine screens with several programmatic advertising platforms to enable automated ads display. We're currently covering Europe, North America and the Gulf countries, with plans for further expansion.

Media partners:



ONE TECH GROUP

ROCK BOX

## **Main parts**



#### Customizable UI design

Product selection can be extended to include products not physically in the machine.

Consumers can store them in Invenda Wallet and redeem them somewhere else.



Sales app

**Accessibility mode** 

# Smart Vending Machine

Made in EU Indoor version



Device dimensions	L 92 x W 85 x H 183 cm (L 36.2 x W 33.47 x H 72.3 in)
Weight	352 kg (775 lbs.)
Touchscreen dimensions	49 in (61 x 108 cm) - (24 x 42.5 in)
No. of trays	Default 6, up to 8
No. of selections per tray	Up to 8
Total no. of selections	Up to 64
Product dispenser options	Spiral, conveyor in development
Lifter System (optional)	Designed to safely deliver glass bottles (in development)
Remote temperature control range (internal)	40 – 68 °F (4 °C – 21 °C)
Ambient temperature operating range (external)	32 – 95 °F (0 °C – 35 °C)
Refrigerant	R290
Payment protocols	MDB, USB & RS-232. Third-party integration possible.
Demographic Sensor	People count GDPR-compliant demographic profiling (age and gender)
IoT connectivity enabled	Ethernet cable; Wi-Fi, 4G on demand
Operating system	Invenda OS running on Windows IoT Enterprise
Warranty	24 months (12 months for the cooling system)



## Why Invenda?

There's no growth without innovation. Invenda does innovation best: in a way that's simple, reliable and profitable for you.

#### Interested?

We'd love to talk and find the best solution for your automated retail business.

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