

**A TRULY
END-TO-END
CONTACTLESS
SOLUTION UNDER
ONE ROOF**

VIANET
DATA. REIMAGINED.

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WHAT DO VIANET DO?

Leveraging **Vianet's** technology gives you the opportunity to connect a single data gathering device with its own on-board communication capability to your asset, system or machine. The device then sends data back via our IOT platform to cloud based servers. Data is collected real time enabling you to proactively **improve performance** and utilisation of assets, creating **transformational opportunities for growth**.



Data collected from unattended machines



Data transferred and stored on a telemetry device



File is encrypted and sent to Vianet



Insight increases successful decision making



Rendered to the portal as actionable data and insight



Raw data mapped and processed



Data stored in the cloud

SMARTCONTACT

SmartContact is our contactless only payment solution, offering your customers contactless convenience, hygiene and most importantly a seamless transaction process.

The SmartContact payment device comes with components for easy installation and complies with the EVA CVS dimensions.



VISA



mastercard



maestro



ENABLING **CONTACTLESS PAYMENT**

Adding a payment solution couldn't be simpler.

Add the payment module to our telemetry unit and unlock contactless solutions for your customers and consumers.

Protected with high level **PCI security** and supported by **CreditCall** and **Elavon**, our solution is regularly updated to increase functionality, including Apple and Samsung payment.

CASH IN **DECLINE**

For a long time cash has been king in the vending & self service markets, however with innovation in contactless payment technology and corresponding growth in consumer adoption, momentum has steadily grown towards a time in the near future when the majority of vending machines only take contactless payment.

That was in a world before COVID19, a Global crisis the likes of which few of us have experienced and none will ever wish to experience again. Though cash use was predicted to decline over the coming years, COVID19 has catalysed an acceleration in this decline.

As a result of COVID19, consumers have begun to foster a positive and lasting change in behaviour and attitudes that is accelerating the adoption of contactless payment. This will soon potentially accelerate to the extent that it will become the de-facto payment method for all transactions. Hard cash in its current form will simply be unable to survive this fundamental shift in consumer behaviour.



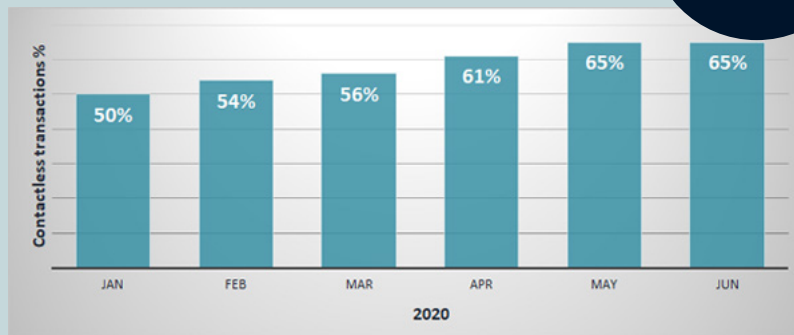
WHY SMARTCONTACT ?

Vianet's Customer Experience team carried out a study of data from a selection of customers.

In Vianet's estate, January 2020 saw on average 50% of vending machine transactions were contactless, with an up to 30% up lift in overall sales since these operators installed contactless readers on their vending machines.

These figures continued to rise on machines that were still actively being used throughout the COVID pandemic, showing a sharp rise in May with up to 65% of vending transactions through contactless. This accelerated increase of up to 15% in such a short space of time really does illustrate the shift in consumer behaviour as the pandemic has progressed.

+15%



SMARTMETRICS

Smart Metrics allows you the strategic insight to leverage data trends to create value added service opportunities. With this data, you can **maximise operational efficiency**, stock control and cash flow in realtime to **optimise your business performance**.

SmartMetrics is an easy to install telemetry solution can be installed to virtually any machine. The device has LAN functionality and a true roaming SIM capability, which means **it can be used anywhere**, and its compact making it perfect for smaller or table top machines.

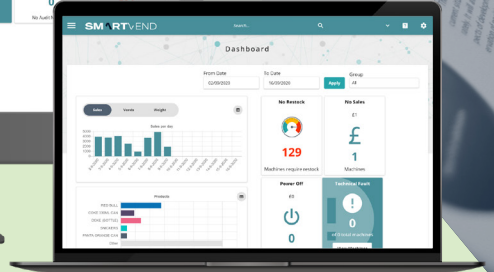
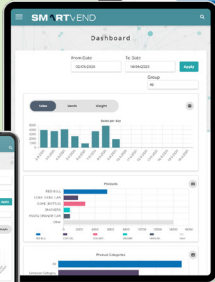
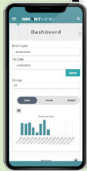
- Communication
- GPRS (2G)
- UMTS (3G)
- LTE (4G) Coming 2020
- LAN 10/100
- Machine Interfaces
- DEX UCS
- DDCMP/EDDCMP
- MDB/FTL and MDB/OLM
- CCI-CSI
- RS-232
- Pulse



SMARTVEND

The SmartVend system gives you greater transparency of your machines performance, allowing you to manage your business resources and operating costs, whilst **increasing sales** and **improving efficiency**.

Our dashboard offers solutions to improved route planning and machine uptime ensuring you **maximise your sales potential**. It also allow you to gain a greater insight, identifying key areas that require action to improve your profitability and performance.



WHY CHOOSE **VIANET** ?



Guaranteed growth in Sales



Reduce cash handling charges



Cash to **YOUR** bank within **48 hours**



PCI Accredited



Dedicated Technical Support Helpdesk



Dedicated Engineering & Installation team



Short lead time 3-5 days



Low Transactions fees



Continuous investment into innovation

MIFARE

Closed user group & micro market capabilities



Seamless integration with ERP System

**OUR TEAM & DEDICATED
CUSTOMER SUPPORT HELPDESK
ARE HERE TO MAKE YOUR END
TO END JOURNEY AS SEAMLESS
AS POSSIBLE...**



TEAM **VIANET**



MARK PARRY

COMMERCIAL DIRECTOR



JOSEPHINE WELSH

COMMERCIAL CO-ORDINATOR



SARAH BENTHAM

FINANCE DIRECTOR



JOANNE VINTON-BULLWINKEL

HEAD OF CUSTOMER EXPERIENCE



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YOUR POINT OF CONTACT AT VIANET IS:



COLE LITTLE

BUSINESS DEVELOPMENT MANAGER



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