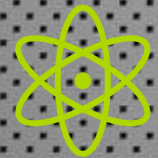




**Retail Rethought & Reborn**

# What is Vendologi?



- Smarter shopping 24/7 via incredible, fully programmable, intelligent machines
- Vendologi offers bespoke solutions across all product areas, e.g. Health & Wellbeing, Technology, Games & Toys
- Vendologi is much more than just food and drink
- Easy contactless payment for enhanced security and simplicity
- Optimises valuable unused space for revenue generation
- High definition video interface for dynamic communication to consumers

**Retail Rethought & Reborn**

# Japanese Roots



- Vendologi blends the very best of Japanese vending culture with the excellence of British retail sector expertise
- Japan is home to 5.52 million vending machines
  - That's 1 machine for every 23 people
- The half million machines in the UK vend more than 7 billion items each year
  - That's 1 machine for every 55 people in the UK
- There is clearly appetite and acceptance of vending as a quick and convenient means of purchase in the UK

**British retail sector expertise**

# The building blocks of Vendologi



- The 4 blocks are...
  - innovation
  - interaction
  - integration
  - income generation

Leading the way in vending

# innovation



- Vendologi breaks new ground in vending with imbedded internet connectivity for convenience & choice
- State of the art software combines with automated vending technology to fulfil consumers' immediate needs with...
  - high definition touch screen vending machines
  - completely programmable units to meet the needs of all parties - customers, hosts & trade
  - remotely managed units from the central Vendologi hub
  - products delivered via a modular system of recyclable outer-boxes
- A central hub at Vendologi HQ comprises a 2-way continual monitor dashboard providing...
  - immediate maintenance alerts
  - real time tracking of sales and super efficient stock control

**Always switched on 24/7, 365 days a year**

# interaction & integration



- We have reimagined your public spaces as valuable profit centres for meeting the needs of thousands of people who stream through each day...
  - Vendologi units are cutting-edge media for encouraging interaction and affinity with your brand
  - Each machine interfaces with purchasers via a large touchscreen which forms the front panel of the unit
  - Consumers can make product selection easily from the user friendly menus
  - Full product info is available in each sub menu including ingredients and allergy info as appropriate

**Communication, Connectivity, Convenience & Choice**

# income generation



- Vendologi creates income for you from under-utilised space, with...
  - Optimised sales opportunities
  - 24/7, 365 days of the year
  - Live information to Vendologi HQ
  - Immediate sales and stock level reporting
  - Rapid Replenishment
  - Fast response to changing needs/new products/retail demand
  - Flexible financial contracts
  - Zero staffing costs
  - Minimal running costs
  - No maintenance costs
  - No security issues

**More profitable vending**

# Vending is trending with #Vendologi

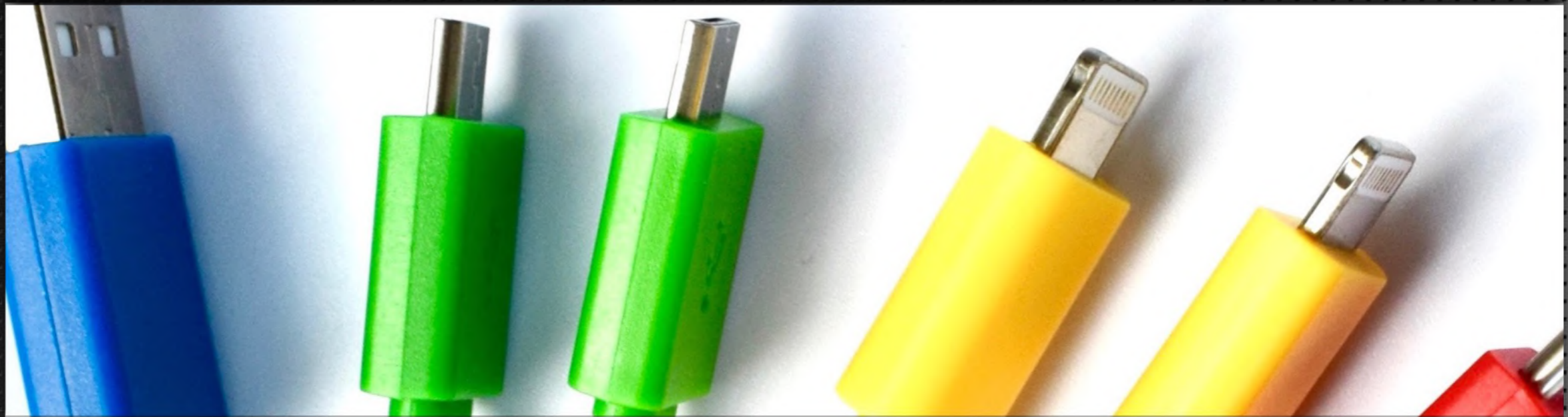


- Vendologi machines operate all day, every day offering...
  - sophisticated, yet user-friendly units
  - an attention to quality that will enhance the image of vended products
  - the ability to update product information, prices, images and videos remotely
  - a contactless payment system for convenience and security
  - a unique reassurance built-in, previously not deemed deliverable from a vending machine
  - an ever-broadening range of products able to create a tailored retail environment for each host and their public

**Vending but not as usual**



# Quality products tailored to your environment



- Quality products sourced from across the convenience sectors meet consumer needs day and night...
  - Technology - e.g. Power banks; Lightning chargers; Earbud pods; 3-pin plug/USB adapter
  - Health & Wellbeing - e.g. Dental pack; Wash pack; Shaving kit; Tissues; Reading glasses; Hand gel
  - Games & Toys - e.g. Playing cards; Dominos; Colouring set; Soft toy
  - Adult - e.g. T-shirts; Slippers; Bedsocks
  - Available to Order – delivered to ward reception within 24 hours – e.g. Dressing Gowns, Pyjamas, Nightdresses, Slippers

**Bridging the gap between an online & high street retail experience**

# Where is Vendologi?



- We are open for business, where it's wanted and when it's needed with tailored solutions for...
  - Healthcare Trusts
  - Hotels & Leisure
  - Transport Hubs/Stations
  - Festivals

**Open for business 24/7**

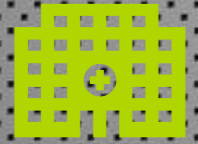
# Healthcare Trusts



- Inpatient and outpatient activity continues to increase...
  - In 2019, an average of 70,230 people attended A&E each day in England. That's a 4.8% increase from 2018. Over the past 5 years attendances have risen 14.5% to in excess of 25 million people each year
  - In 2019, 15% of these spent longer than 4 hours in A&E - that's over 3.8m people!
  - Almost 5m people were admitted to hospital via A&E in 2018/19
  - As of October 2019, there are 10.7% more hospital staff than in 2010. Now standing at 1,121,752

**The numbers are compelling**

# Vendologi for Healthcare Trusts



- We've reimaged all public areas, specifically main reception and A&E as valuable profit centres.
- 10% of net sales returned to your healthcare trust as income
- A researched and comprehensive product selection tailored to satisfy needs and demand
- Time can go slowly for many in a hospital environment, patients and visitors, adults and children alike
- Hospital staff working unsocial hours can also benefit from the convenience of Vendologi

**Bridging the gap between an online & high street retail experience**

# Vendologistics



- The change is great, yet the touch is light
  - creating a unique profit centre where there is under-utilised space
  - establishing a focal point in your public space where previously there had been no ambience
  - all that's required is a 13amp power supply and a well-located space
- Replenishment is timely and tailored
  - Real time data is constantly fed back to Vendologi HQ
  - Sales and low stock alerts are received and acted upon without delay

**Vending is trending #Vendologi**

# Your lead Vendologist



- Simon Goldstein is leading the way in the evolution of vending...
- With over 40 years experience, Retail runs through Simons blood. With 23 years at Marks & Spencer, starting in stores and working through head office, culminating in a position of Director, Simon's experience covers all areas of sourcing, buying & merchandising, finance, IT & logistics and marketing. For the past 12 years Simon has been Managing Director of an International Fashion brand with global retail and wholesale operations.

**Retail Rethought & Reborn**



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